



BULLETIN

Buckeridge Group of Companies - BGC news and reviews Issue 15 - Sept 2020



BGC Housing Group's new Showroom

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BULLETIN

Message from Daniel Cooper, **Chief Executive Officer**

BGC

The past few months have been incredibly challenging for all of us both at a business and personal level. There are no play books for the type of situation we encountered with COVID-19. I have been very proud of the way the BGC team have approached this challenge. We found new ways of working remotely, introduced new technology and ensured each other's and our visitors' safety through our on-site practices and behaviour. Keeping everyone safe was our key focus from the very start and remains our guiding principle going forward. We remain vigilant for our BGC colleagues in Victoria and NSW who still remain in an area of risk and also ready for other States which may flare up at any time. This crisis still has some time until it is over and the impacts fully understood.

We have also worked to not just survive the crisis but to improve our business. The management team have met to finalise the strategic plan for our business. This plan will set out our path for the future and will be shared with all of our staff.

We have a strong stable business which has weathered the recent market challenges. It is well positioned to take advantage of the return to normal market conditions with a very strong balance sheet, sound assets and a committed team.

A group wide employee survey was launched recently where we had a record high completion rate. I would like to thank all our employees for your invaluable input. All the information is now being compiled and the findings will be shared.

You would have observed the most recent changes in our residential business. The consolidation of J Corp, BGC Residential and Ventura Housing Group into a single business unit based in one office at 67 Walters Drive and a single office in Bunbury. This was an enormous undertaking involving many of our staff from various divisions working long hours to make it happen.

I encourage our staff and regular customers to visit our new state of the art display centre, BGC Home, which takes the entire ground floor at Walters Drive and features the latest in building products and technology. Please contact Laura Dawson (dawsonl@bgchousinggroup.com) if you wish to arrange a visit for you and your family.

Right from the very day BGC Home opened, it has been inundated with clients and both the Perth and South West teams have written record sales for the month of June. The Federal and State Government stimulus packages have clearly been important in attracting potential home buyers to the market. Our modern facilities and leading teams have converted these in record numbers.

As a vertically integrated business this will provide a much needed sales boost to our manufactured products when we move to the construction phase. It will also ensure we create construction jobs for all of our trade partners.

"The Precinct" luxury apartments

BGC Construction celebrates practical completion of The Precinct

March 2020 saw BGC Construction celebrate the practical completion of The Precinct, the 21-level mixed-use luxury apartment complex located in Mount Pleasant.

The Precinct includes 192 apartments, with a number of communal facilities for the residents including a swimming pool, library, theatre room, Cabana, steam room, gym, running track and sky lounge.

The ground floor of The Precinct will also house up to 11 food and beverage tenancies for the benefit of residents and the wider Mount Pleasant community, with a four-level carpark servicing the building.

The project was another joint effort for BGC, with BGC Precast delivering all precast walls for the complex.

BGC Construction Commercial Manager Robert Gugliotta said that the division was thrilled to complete one of the largest apartment projects in Perth.

"The ongoing relationship and collaboration between BGC Construction and developer Norup + Wilson has been further strengthened by the successful delivery of another exceptional high-quality project," said Robert.

"The success of this development is a testament to the calibre of BGC Construction's project team, and our subcontractors and suppliers who all support our ethos of 'Building Success'."

"Norup + Wilson expressed their appreciation and commended our team on the outstanding level of service and quality provided in the delivery of this project, which has exceeded expectations."

Construction

BGC award wins

Construction / South West



Inset: The Ventura South West team scoop 5 awards. Main: Best Public Use Building \$5M-\$10M for the Margaret River Cultural Centre.

BGC divisions step up to the podium once again

The 2020 Master Builders-Bankwest South West Building Excellence Awards were held online on June 25th this year, with both BGC Construction and Ventura South West coming out on top in a number of categories.

The Master Builders-Bankwest Excellence in Construction, Housing and Regional Building Awards program showcases and rewards members for demonstrating exceptional craftsmanship and commitment to building excellence, and upholding the highest professional standard.

Ventura South West, the recently created division from the merger of BGC Residential South West and Ventura Home Group South West, has marked its beginnings with a number of wins at the same Awards.

The division picked up the Best Display Home \$250k - \$300k award for the Cow Bombie, the Best Display Home \$300k - \$350k award for The Leeuwin, the Best Contract Home \$250k -

\$300k award, the Best Commercial Fit Out for the South West Showroom & Office, and the Excellence in Workplace Health & Safety award.

BGC chief executive officer Daniel Cooper said the award wins demonstrated the strength the recently merged BGC divisions were bringing to the south west building and construction industry.

"BGC Residential South West and Ventura Home Group South West were both strong and successful brands and together, under the Ventura South West banner, they continue to provide the very best quality and affordable homes to West Australians," said Daniel.

BGC Construction picked up all award categories entered, taking out the Best Public Use Building \$5M-\$10M for the Margaret River Cultural Centre, the Best Civil Engineering Works under \$1.5M for the Koombana Bay Lookout Tower, and the Best Aged Persons Multi-Unit Development \$1.5M-\$5M for Quambie Park Waroona.

BGC Construction Regional Manager Ross Marshall said the Master Builders Awards had once again demonstrated the quality builds BGC Construction were delivering in the south west.

"These awards are significantly valued as they are judged by our industry peers and awarded on merit, and I'm very proud of our team," said Ross.

"To consistently deliver award winning projects like these requires genuine effort and professionalism."

Go Homes consultants go the extra mile

BGC prides itself on delivering excellence – and a recent success from Go Homes demonstrates the determination of our employees to delight our customers.

Sales Consultant Gail Woolsey first met with customers James and Brendan earlier this year at the Go Homes Bennett Springs display home, after government incentives opened the opportunity to build their first home together.

The customers were searching for an inner-city block to build their dream home, with Gail set to the task of helping James and Brendan navigate the grant process and sourcing a block that would suit their preferences.

"While Go Homes have a variety of land available across metropolitan Perth, it had

been a lengthy process to find one which suited the specific requirements for James and Brendan," said Gail.

"I happen to be building with BGC on a subdivided block close to the city, and knew that the purchase of the block behind mine had fallen through.

"Luckily, I was able to secure this block for Brendan and James. I'm so glad to have been able to help them find their dream block – and I'm looking forward to having them as my neighbours as well!"



Above: Go Homes Sales Consultant Gail Woolsey.

Virtual fly-through display home tours

Smart Homes for Living virtual campaign soars

In March this year, Smart Homes for Living successfully launched "Fly Before You Buy" – an innovative campaign to promote virtual, fly-through display home tours in response to the coronavirus pandemic.

The division recognised the need to find new ways to communicate with potential buyers as COVID-19 restrictions were imposed, resulting in the campaign which encouraged customers to attend appointments from the comfort of their own home.

The fly-through videos allow buyers to view house plan designs and display home finishes to inform their decision-

making process, while prioritising their health and safety.

Smart Homes for Living's prompt response saw a sustained growth in market share, despite the challenges faced by the wider building and construction industry.

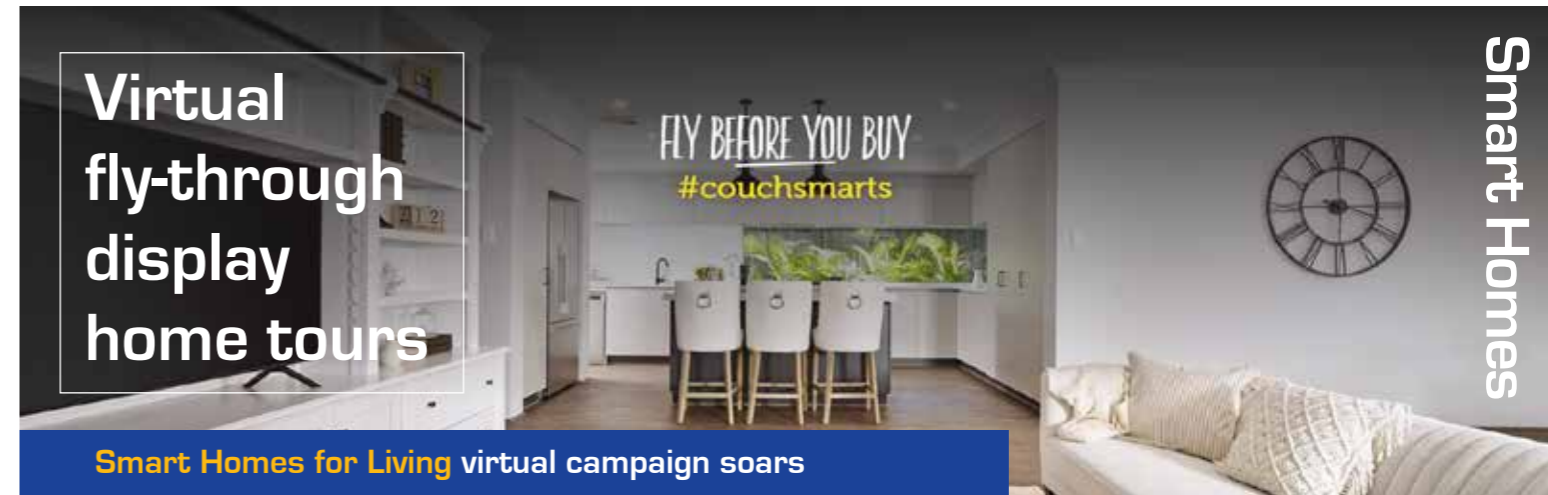
Marketing Manager Madeleine Smith said the division was able to adapt during a time of uncertainty and increase its online presence to meet customer expectations.

"There has been a growing appetite for online support and service at every stage of the home building journey, which only increased with COVID-19 restrictions," said Madeleine.

"Our customers responded well to the campaign and appreciated the virtual tours, and they will likely become a fixed offering from Smart Homes for Living.

"We're proud to have been able to play a part in helping to stem the spread of community transmission while continuing to support our customers."

Smart Homes





Launch of BGC Home Showroom

Above: Hon Peter Tinley MLA at the ribbon cutting ceremony with BGC Housing Group Executive General Manager Michael Bartier.

BGC Housing Group launch cutting edge showroom following Ventura Home Group merger

BGC Housing Group, which this year merged with Ventura Home Group, launched Western Australia's biggest homes showroom in August, delivering a one-stop shop for home inspiration.

The showroom incorporates more than 1,000sqm of interactive housing displays, showcasing innovative design, home technology, products and fixtures.

The architecturally designed showroom also incorporates a café zone and provides the public with direct access to experts in finance, building and interior design.

BGC Housing Group Executive General Manager, Michael Bartier said BGC Home will revolutionise the home building experience for West Australians and feature more industry-leading builder brands under one roof than any other showroom in the state.

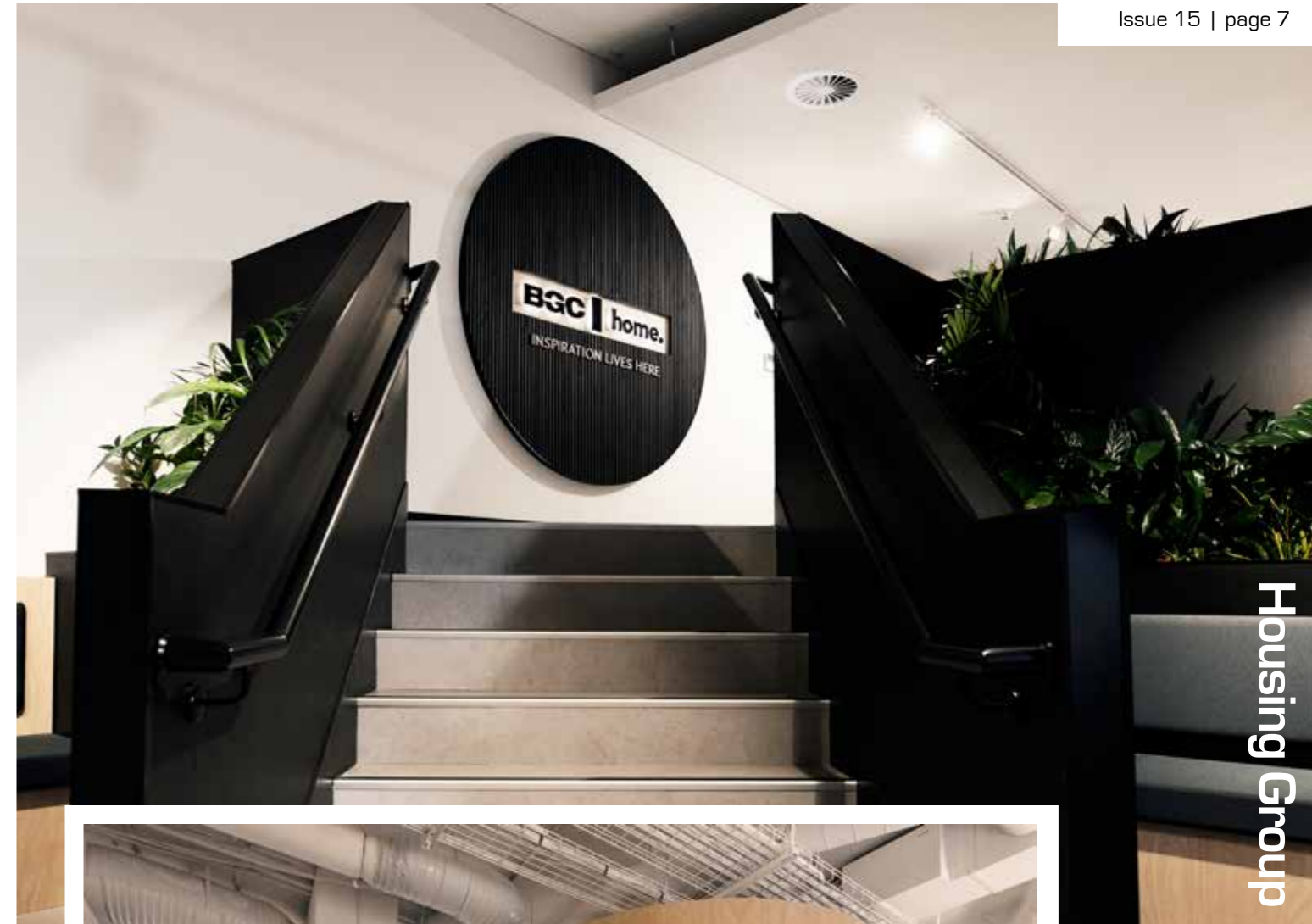
“At BGC Housing Group we pride ourselves on leading the industry with the most innovative, value driven homes and our new showroom offers an immersive end-to-end experience for home builders,” said Michael.

“Visitors can ‘walk through’ three-dimensional floor plans using VR goggles, create digital mood boards, touch and feel products and experiment with different materials and finishes.

“It is the future of residential housing.”

The merger with Ventura Home Group has been welcomed by the market, as demonstrated by the success of the newly-created Ventura South West – previously the Ventura Home Group South West and BGC Residential South West brands – which achieved the highest number of sales on record in June for the south west business divisions.

Michael said the WA construction industry was well placed to recover strongly, driven by pent-up demand, affordability, stimulus measures and record low interest rates.

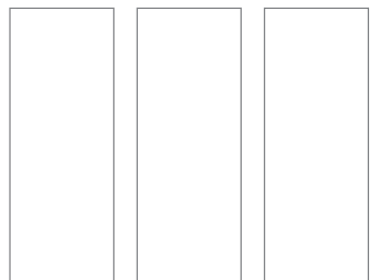


Housing Group



Above: The new cutting edge showroom which incorporates more than 1,000sqm of housing displays.

“We are continuing to invest in growth and to deliver more affordable, quality homes to Western Australians than any other builder and with the current stimulus on offer, there has never been a better time to build,” he said.



Opal Aged Care facility construction

Construction



Above: Applecross Shore Community Centre.

BGC Construction track record secures further Opal Aged Care project

BGC Construction is set to build on the successful completion of Opal Carine and Opal Alfred Cove after being contracted to deliver Applecross Shore Care Community, another aged care facility for the Opal Aged Care group.

The \$50 million project will be a state-of-the-art aged care facility featuring a three-level building with a total of 132 residential spaces, including four companion rooms and a Memory Support Neighbourhood to care for people who are living with dementia.

The new Care Community will offer living and dining areas, a welcome area, service entry, back of house with a commercial kitchen and laundry, hair and beauty salon, café and a dedicated Wellness Centre providing rehabilitation services.

Externally, the new facility will feature landscaped gardens, on grade parking, shaded outdoor courtyards and balconies.

BGC Construction Aged Care Manager John Irvine said the new contract was a result of the strong

ongoing relationship built with Opal Aged Care Group.

“BGC Construction are grateful to Opal Aged Care for once again entrusting the construction of this fantastic facility to BGC, further strengthening ties between the two companies,” said John.

“BGC Construction has a proud history of building aged care accommodation across Western Australia and we’re delighted to continue to contribute to the built environment of this sector.”

New BGC Construction website showcases building success ethos

BGC Construction launched its new website in June, creating a sleek and modern window for the wider building and construction industry into the division’s history, project successes and service capability.

The website has been significantly upgraded, with a particular focus on showcasing the successful projects of BGC Construction using outstanding images demonstrating the quality of builds.

BGC Construction general manager David Dodds said the website upgrade came out of an external marketing review.

“We quickly realised that the BGC website was outdated and did not fully represent the capability of the business,” said David.

“BGC Construction worked collaboratively with BGC Arck to design the new website which has also been locally hosted, allowing us to easily modify and update the site with new projects and company updates.



“We are very happy with the new platform.”

The new website can be viewed at bgcconstruction.com

Envirotechnics mobilises COVID-19 disinfection response for market



Envirotechnics has increased its service offering in 2020 with the introduction of ULV fogging and decontamination services to help mitigate the risks associated with potential infection outbreaks such as COVID-19.

As the pandemic reached Australia, Envirotechnics sourced a Therapeutic Goods Administration-approved disinfectant with antiviral properties.

Envirotechnics was well equipped to deliver the disinfectant correctly, achieving a droplet size that can disperse evenly to all areas of a building.

Envirotechnics Business Manager Victor Morgan said Envirotechnics pest control specialisation lent itself quite naturally to commercial disinfecting and sanitisation, and the division had worked closely with large property management companies to provide treatment solutions for multi-story buildings and shopping centres.

“Our staff already possess the training to correctly use the fumigation equipment, and the technical know-how to properly apply the disinfectant to achieve desired control measures,” said Victor.

“And with comprehensive Personal Protective Equipment protocols already in place, it was a natural progression for us to offer these services.”

Envirotechnics introduced a number of offerings to help different sectors during the height of lockdown in Western Australia, including a service to treat new residential builds before being handed over to owners – an initiative welcomed by residential builders.

The treatment process developed by Envirotechnics is non-invasive, allowing occupants to re-enter a treated area as soon as 30 minutes after application with no lingering unpleasant odours.

“As a business, Envirotechnics is always looking at methods of treatment and continual development to meet market demand and to provide customers peace of mind,” said Victor.

“While Western Australia has steadily lifted the majority of COVID-19 restrictions and is currently enjoying a relatively normal level of freedom, the rise in cases interstate shows it is not the time to become complacent.”

BGC Plasterboard's new GTEK™ Direct offers prime location for customers

April 2020 saw BGC Plasterboard open a new GTEK™ Direct store in Malaga, providing a central and convenient location for existing customers to access its range of plasterboard products.

GTEK™ Direct Malaga Trade Store Manager Michael Durgatovski said a distributor exit presented an opportunity to optimise the footprint of the GTEK™ Direct store locations, with the Clarkson store closing in favour of the more centralised Malaga location.

"When our long-standing distributor P&D Mac approached BGC to advise they were getting out of the plasterboard distribution business, we quickly reviewed our current stores and decided to make an offer to take over P&D Mac's store in Malaga," said Michael.

"Pete and Duncan have done a great job over many years to establish a loyal customer base with our GTEK™ and



Plasterboard



Innova™ range of products and we are keen to continue servicing these customers."

The move from Clarkson to Malaga resulted in a successful sales period across May and June, due to the leadership and direction of the team including Operations Manager Goran Zivkovic, Co-ordinator Bronwyn Madsen and Business Development Manager Adrian Willis.

"Our new Malaga store brings together the right product range in a convenient location, backed by knowledgeable and friendly staff, which culminates in a superior customer experience," said Michael.

FloorTech launches new 4c truss

FloorTech launched its new 4c truss in April this year, increasing the service offering of the Western Australian engineered flooring system company.

The truss was developed over a number of years, as FloorTech collaborated with its manufacturer and a number of client design engineers to develop and trial prototypes, culminating in the final design.

The 4c truss, which has a depth of 346mm, allows for increased service runs and particularly benefits plumbing runs and stacks, which had previously faced limitations with the 260mm depth of 3c truss.

The new product development builds on the FloorTech Floor System's reputation as a quick,

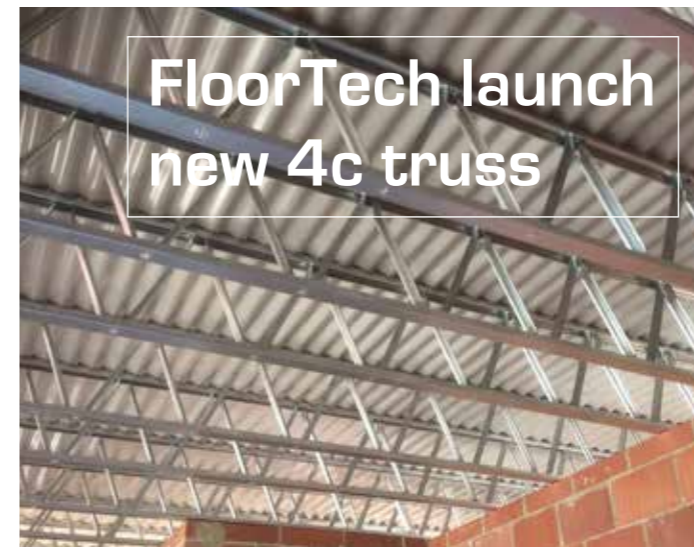
cost effective and flexible option for the building and construction industry compared to conventional concrete slabs.

FloorTech Manager Scott Wyeth said that as well as increasing capacity for service runs, the new product also significantly improved cost savings.

"Our new 4c truss has proven very popular with our customers, with the final product used on a recent site in Swanbourne to great success," said Scott.

"In projects requiring longer span, the 4c truss allows for the use of 310mm/360mm UB beams, a deeper and lighter structural steel, offering a much more cost-effective option compared to the heavier beams."

More information on the 4c truss can be found at floortech.net.au



FloorTech launch new 4c truss

LEADERS IN FOCUS



Nadia Lake, BGC Group Payroll Manager.

Commencing with BGC three years ago was an exciting move for me, as I knew that I was joining one of Australia's largest privately-owned group of companies with proven success as a market leader in the residential and construction materials industries.

The career arc that has positioned me as a leader within the payroll, finance and HR space has been one of the most rewarding – but also the most challenging – of my professional career. I have been very lucky to have worked in global organisations for over 25 years which has allowed me to gain invaluable experience on every level, and like many leadership roles, it's continually redefined by evolving technology. Today's leaders are responsible not just for leveraging these advances to shape our strategy, but also to drive its implementation and adoption.

Being a Payroll Manager with BGC is more than just paying people, it is having the ability to communicate and collaborate with business partners from all the various business units. One of the most valuable and biggest lessons I've learnt in my payroll journey was that if I wanted to be a key business leader, I had to build strong relationships with stakeholders across all levels of the organisation. As a result of fostering solid relationships

and building rapport with business leaders across the group, I am always consulted regarding critical decisions that could influence employee pay and conditions.

With the global pandemic taking us all by surprise, I am proud of how our business has come together to help ensure we sustain business viability. There were many challenges, especially in a business-critical function during COVID-19. My team were required to maintain their high work ethic and availability while meeting the unique challenges being faced by the business. I am extremely proud of the team for meeting the required deadlines despite working outside of their usual environment, ensuring our employees continued to be paid on time.

As I look to the future, I feel that we have a unique opportunity to move our roles forward – not just through recognition within an organisation as a key strategic partner, but also by bringing increased visibility to others on the importance of being an integral part of the Company.

BGC Precast delivers for next Quest Hotel in Ascot

Following the successful contract completion of Quest Hotel Joondalup, BGC Precast were invited to tender for the precast walls, slabs, stairs and landings for the Quest Hotel Ascot earlier this year.

BGC Precast successfully completed their contracted works for the hotel, utilising the time-saving techniques that had benefited the previous Quest build.

The Quest Hotel Ascot used BGC Precast's wall panels as the primary load-bearing elements with hollowcore flooring spanning between, eliminating the need for additional support beams or columns during construction.

The wall panels have structural support for the hollowcore floor planks built-in at BGC Precast's factory, resulting in extremely fast installation times on site – which resulted in the Hotel topping out ahead of schedule.

This innovative method is unique amongst Western Australian precast suppliers and has been refined over the years under the direction of BGC Precast's two in-house engineers, Dan Jones and Phil Surridge, who collectively provide more than 43 years of hollowcore experience for clients.

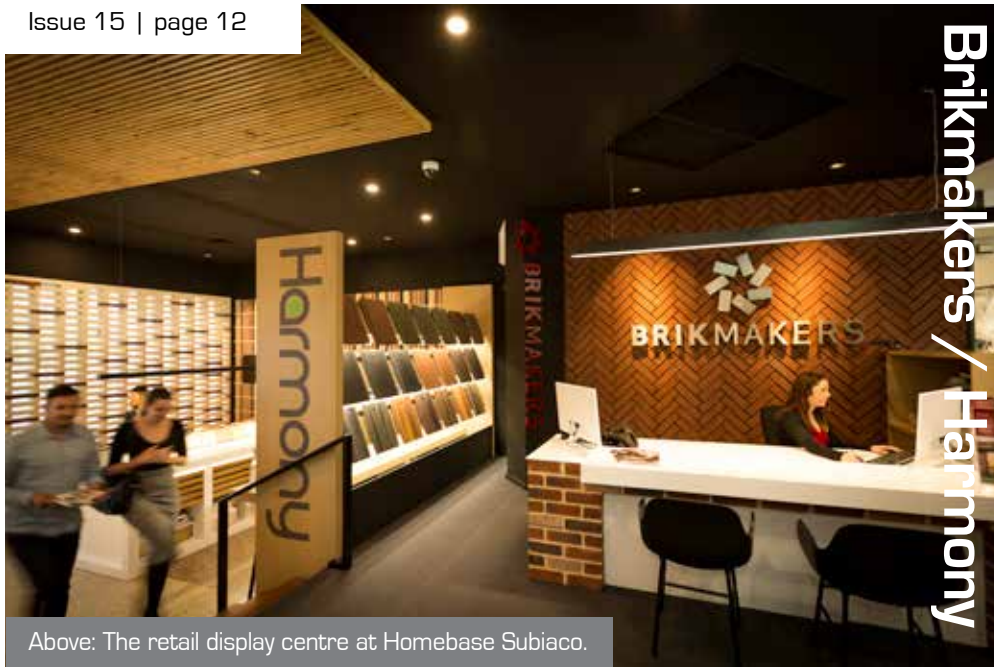
BGC Precast Business Development Manager Phil Surridge said the success of the contract was testament to BGC Precast's dedication to continuous improvement.

"We have been quite ruthless in our approach to product development and self-improvement," said Phil.

"Our unpropped system, and built-in wall panel corbel supports, allow other construction trades back on site unimpeded the very next day after precast installation – a win for all parties."



Precast



Above: The retail display centre at Homebase Subiaco.

Harmony joins Brikmakers to create one-stop-shop for clay brick, roof tile and masonry products

July this year saw an important milestone marked in BGC history, with the joining of Western Australia's largest roof tile company Harmony and leading brick manufacturer Brikmakers.

The merger has created a large locally-owned clay brick, roof tile and masonry product manufacturer, providing a central point for customers to source all of these products.

The locally owned combined business is now better positioned to support and promote construction solutions quickly and efficiently.

The manufacturing operations for roof tile product will remain at the current

factory location in Canning Vale while the administration, sales and service team have relocated to join the Brikmakers family in South Guildford.

Brikmakers General Manager Vince Scarvaci said the business welcomed the Harmony team.

"I would like to acknowledge the contribution from staff at both divisions, who have worked diligently behind the scenes to meet the July 1 merger date, thus ensuring a smooth transition," said Vince.

Harmony Divisional Manager Vic Babich said his team was delighted to be joining their partners at Brikmakers.

"Together we are able to provide a strong and diverse range of products for Western Australians who can trust in our standards of quality and customer service," he said.

BGC Asphalt awarded Roe Highway – Kalamunda interchange contract

In June this year, BGC Asphalt were awarded the contract for asphalt works on the \$86 million Roe Highway and Kalamunda Road interchange upgrade project, demonstrating BGC Asphalt's position as a leading provider for infrastructure projects across Western Australia.

Works began with the asphaltting of Roe Highway's southbound lanes to the north of Kalamunda Road, the first of approximately 55,000 tonnes of asphalt the division will supply and lay across the duration of the project.

The Roe Highway and Kalamunda Road interchange upgrade will include the construction of a grade-separated intersection, a new bridge, two roundabouts, and on and off ramps. A shared path with local links for cyclists and pedestrians will also be delivered on the eastern side of the Highway and on Kalamunda Road.

"We are pleased to be involved with the Roe Highway and Kalamunda Road interchange upgrade, which is expected to significantly improve the safety and navigation of the intersection," said BGC Asphalt & Quarries General Manager Carlson Daniels.

The project is expected to be completed by early 2021.



BGC Group contact information:

BGC is a diversified construction, mining, contracting and manufacturing organisation, offering economies of scale, depth of knowledge and robust financial backing across its business divisions.

Head Office

BGC (Australia) Pty Ltd
6th Floor, 22 Mount Street
Perth, WA 6000

Phone: +61 8 6220 4800
Facsimile: +61 8 6220 4801
Email: corporate@bgc.com.au
www.bgc.com.au

